

At the end of the exercise, you are asked a question.  
Answer it immediately. Don't stop and think about it.

Just say the first thing that pops into your mind.

This is a fun "test"... AND kind of spooky at the same time!  
Give it a try, then e-mail it around (including back to me)  
and you'll see how many people you know fall into the same  
percentage as you. Be sure to put in the subject line if  
you are among the 98% or the 2%. You'll understand what  
that means after you finish taking the "test".

Now... just follow the instructions as quickly as possible.

Do not go to the next calculation before you have finished  
the previous one...

You do not ever need to write or remember the answers, just  
do it using your mind.

You'll be surprised.

Start:

How much is:

$89 + 2$

12 + 53

$75 + 26$

$25 + 52$

$$63 + 32$$

I know! Calculations are hard work, but it's nearly over..

Come on, one more...

$$123 + 5$$

**QUICK! THINK ABOUT A COLOR AND A TOOL!**

Scroll further to the bottom...

A bit more...

You just thought about a red hammer, didn't you?

If this is not your answer, you are among 2% of people who have a different, if not abnormal, mind.

98% of the folks would answer a red hammer while doing this exercise. If you do not believe this, pass it around and you'll see.